

## Message Text

UNCLASSIFIED

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70

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 /016 W  
----- 056428

R 071545Z JUL 76  
FM AMEMBASSY ACCRA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 3308

UNCLAS ACCRA 4935

EO 11652 NA  
TAGS: BEXP GH  
SUB: WTDR-PLANT POOL LTD.

REF: USDOC 09071 (NOTAL)

1. ADDRESS P.O. BOX M-388 RING ROAD SOUTH  
INDUSTRIAL AREA, ACCRA, GHANA. CABLE: PLANTPOOL. TELEX: N/A  
PHONE 264421. OFFICER MR. EDWARD C. ENGMANN,  
MANAGING DIRECTOR

2. LARGE GOVERNMENT-OWNED FIRM ESTABLISHED 1974; HAS  
130 EMPLOYEES INCLUDING 14 MECHANICAL ENGINEERS. OFFERS  
EQUIPMENT RENTALS TO BUILDING AND HIGHWAY CONTRACTORS AND  
FREIGHT HAULERS. HEADQUARTERS IN ACCRA: PLANS OPENING  
BRANCH OFFICES WITH ENGINEERING FACILITIES  
IN KUMASI AND TAKORADI SOON.

3. FINANCIAL REF: BANK FOR HOUSING AND CONSTRUCTION,  
MOBIL HOUSE BRANCH, P.O. BOX M-1, ACCRA. NO SOLID  
CONNECTIONS YET WITH U.S. FIRMS FOR TRADE  
REFERENCE PURPOSE, ALTHOUGH FIRM HAS PURCHASED FEW  
AMERICAN PRODUCTS. PURCHASES SO FAR FINANCED WITH FOREIGN  
AID.

4. MAJOR FOREIGN FIRMS REPRESENTED: N/A.

5. PLANT POOL LTD. IS LARGEST OF FEW FIRMS IN GHANA THAT  
PROVIDE EQUIPMENT RENTALS. HAS ABOUT 100  
VEHICLES AND PIECES OF CONSTRUCTION EQUIPMENT, ABOUT  
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70 PERCENT REPORTEDLY FROM WEST GERMANY. HYSTER AND FIAT-ALLIS

EQUIPMENT PURCHASED RECENTLY, AND NEGOTIATIONS

FOR MORE U.S. PRODUCTS SAID TO BE IN PROGRESS.

ALTHOUGH NOTHING DEROGATORY ABOUT FIRM'S COMMERCIAL  
RECORD, AVAILABLE DATA INSUFFICIENT FOR MEANINGFUL  
EVALUATION. THEREFORE, IN RECOMMENDING IT AS  
SUITABLE TRADE CONTACT FOR U.S. FIRMS, WE ADVISE  
CAUTION IN ALL CREDIT TRANSACTIONS UNTIL  
MUTUAL TRUST ESTABLISHED. FIRM AND MANAGEMENT WELL AND FAVORABLY  
KNOWN TO USAID.

6. DATE OF INFO: 07/76

BLACK

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976ACCRA04935  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760263-1087  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** schwenja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 14 APR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR-PLANT POOL LTD.  
**TAGS:** BEXP, GH  
**To:** COM  
**Type:** TE  
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